

I have been a Quixtar IBO for 2 1/2yrs. #3759294. I'm trained and mentored through the worldwide group. With the money I am now able to produce regularly on a monthly basis, I no longer have to put in the incredibly long hours at my job to get the same results. I'm able to watch my 4 1/2yr old son grow up. I now work 162 – 12hour days per year with my job. I try to work an additional 10-15 hours per week with my Quixtar business. Granted I have only scratched the surface of the kind of earning potential I envision for myself and others, I knew going in, it was not a get rich quick scheme. I knew with my communication skills, which where about zero when I started, it would take me 5-10 yrs to replace my income at my present job and climb out of the hole of debt I had created for myself before this opportunity. At my current rate of building my business I envision reaching my goals in the next 3-5yrs. With still a lot of hard work ahead. This is the same picture I try to paint for any new prospects I contact. I also suggest they read Robert Kiyosaki's book Business School as he also suggest it's a 5-7yr plan. I tell the newest person the cost involved to start building a business runs \$50 to get registered and \$50 per month to have their own web presence. They also have the cost of goods and service they wish to purchase at that time. That amount can be anywhere from \$0-whatever. That's there choice on what their household needs are. I do strongly suggest that they don't purchase anything they don't currently use or need at that time. They can use my website and tools to get started with their own subscriber base. Once they are making \$50 a month, then add the cost of the \$50 web presence. I also offer 100% money back guarantee on getting started cost. If for some reason people get started with me and they don't like what they see I give them their money back (I have never had to do this....I have had a couple people quit but they have not taken advantage of my offer) Also Quixtar offers money back guarantees. New people virtually have no risk. The requirement of a 7-day waiting period. This adds tons of time back into building my business as I have to contact someone get them to the point of registration then come back seven days later and do it all over again. It will double my calendar. Then that person has to do the same to get someone started and then back in seven days to finish up, instead of starting from day one. A quick scenario, I get a new person started he has 5 people with him. He's got the potential (if they buy goods and services) to make a couple hundred dollars the first night. Under the new rule I have to wait 7 days then he has to wait seven day. That ½ month to make a profit for the new person. When I register someone I give them information on what I'm doing (online mall) I talk about making some extra money, a couple of hundred dollars a month. Enough to maybe take an extra vacation per year. I talk about building subscriber bases for fortune 500 companies. I also give information from the heads of business of which I deal with and what they have to say about us.

www.thisbiznow.com

www.wfdb.com (username: guest / password: dream)

www.internetretailer.com (Search for "Quixtar")

I also talk about the economy and what some credible people are forecasting

www.hsdent.com (read the key concepts section)

I go over the SA4400 then give them some food products to try (free no obligation) I then ask them to get back with me in 1-2 days to make a conscious decision to get involved or not. If they get involved I show them how to order products. If they order, I turn a profit, but not until then. The requirement to provide references: This rule would infringe on

other IBO's privacy. Also I can build my business anywhere I'm not restricted to a local or area. As an internet business I could do the work somewhere in cyberspace then, because we are a high touch business with training and teaching, the prospect could use this list to contact someone more local and I would lose all profit. I would be building someone else's business. Regardless of local I try to get the newest person to a worldwide meeting to meet other IBO's particularly with my group or line of sponsorship. There they can ask whatever questions they have about me or my organization. Requirement to provide a "Litigation List": Short and simple: Nobody reads the good legit stuff, just the bad weather its true or not. It would kill my business. The requirement for specific earnings disclosures: We need to be able to show what is possible as future earnings potential. We already have an FTC approved guidelines for the average monthly gross income, and SA-4400. The requirement for financial substantiation: I have always shown canceled checks from Quixtar to me to back up any claims I make. It's impossible for the newest person to show any proof of earnings as they are new, they have no earning yet, just cost.

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